

OFFICE OF THE SUPERINTENDENT

SAHEED LAXAMAN NAYAK MEDICAL COLLEGE AND HOSPITAL, KORAPUT

Tel.No.06852 252121

E-mail- [supdtslnmchkpt.od@gov.in](mailto:supdtslnmchkpt.od@gov.in)  
[slnmchkpt22@gmail.com](mailto:slnmchkpt22@gmail.com)

No. 1394/2024  
To

Date. 15.03.2024

The Deputy Director of Information and Public Relation (Advertisement),  
Bhubaneswar, Odisha

**Sub: Publication of Tender Call Notice.**

Sir,

I am sending herewith a copy of the Tender Call Notice for its publication in one leading Odiya daily and one leading National English daily newspaper for wide circulation at an early date.

The last date of receipt of tender paper is: 08.04.24 by 5.30 PM  
The Tender paper will be sold after the date of publication: 15.03.2024  
The E-mail ID of this office is [slnmchkpt22@gmail.com](mailto:slnmchkpt22@gmail.com)

Yours faithfully,

  
Superintendent  
SLNMCH, KORAPUT

Memo No. 1395

Date. 15.03.2024

Copy to the Dean & Principal, SLNMCH, Koraput for information and requested to float Tender Call Notice in SLNMCH website: [slnmch.nic.in](http://slnmch.nic.in)

Copy to the Account Officer, SLNMCH, Koraput for information and necessary action.

Copy to the AMS, Medical, SLNMCH, Koraput for information and necessary action.

Copy to the Dist. Information Officer, At- Collectorate, Koraput for information and necessary action. He is requested to float the tender call notice in Koraput District Web site- [koraput.nic.in](http://koraput.nic.in) at an early date for wide circulation.

  
Superintendent  
SLNMCH, KORAPUT

# MEDICAL SUPERINTENDENT, SLN MCH, KORAPUT

TENDER CALL NOTICE FOR EMPANELMENT OF AGENCIES ON RATE  
CONTRACT BASIS FOR SUPPLY OF ORTHOPEDIC IMPLANTS  
(SET AS PER DEMAND) TO SLN MCH, KORAPUT

Name of the Health Institution : SLN MCH, KORAPUT  
Email : slnmchkp+22@gmail.com

Bid Reference No. 1393/2024. Dtd-15/03/24

DATE OF PUBLICATION OF  
THE BID DOCUMENT : Dt. 15.03.2024 from 02:00 PM

LAST DATE & TIME OF RECEIPT OF  
BID DOCUMENTS : Dt. 08.04.2024 up to 05:30PM

DATE & TIME OF OPENING OF TENDER : Dt. 09.04.2024 at 12:30PM

ADDRESS FOR COMMUNICATION : O/o the Medical Superintendent SLN  
MCH, Koraput.

  
15/03/24

**TERMS AND CONDITIONS:-**

1.1 Sealed tenders will be received by Dated **08.04.2024 up to 05:30PM** by the Medical Superintendent, SLN MCH, Koraput through Courier/Speed Post/ Regd. Post only (not by hand) for empanelment of shop / agency for procurement of orthopedic implants. Any tender received after the due date & time will be rejected / returned to the sender unopened.

1.2 The bidder(s) are to submit their tender in sealed covered envelopes for i.e. one for technical bid, one for financial bid (price bid) which should be sealed in third sealed cover and super scribed as **“Tender for empanelment of shop / agency for supply of orthopedic implants”** for SLN MCH, Koraput. The bidder shall have to clearly mention details of sender with Mobile number, WhatsApp number and email on the third sealed cover carrying the sealed Technical Bid and Price Bid.

1.3 The Sealed tenders submitted by the tenderers will be opened in the office chamber of the **Medical Superintendent, SLN MCH, Koraput** on date. **09.04.2024 at 12:30 PM**. The tenderer or their duly authorized representative only is allowed to remain present during the opening of the tenders if they so like.

1.4 No tender documents shall be accepted after the expiry of scheduled date and time for receipt of bids.

1.6 Discount offer (as a whole) should be quoted in percentage on MRP which is inclusive of all duties and taxes (Annexure-II). The tenderer shall not offer item wise discount.

1.7 The Tax (GST) will be claimed as per the guidelines given by the Finance Dept., Govt. of India / Odisha from time to time.

1.8 Each page of the bid document shall be duly numbered, signed and self-attested by the bidder. Bids without signature and stamp of bidder shall be rejected outright.

**A. Tender Processing Fee and EMD:**

1. The tenderer shall submit tender processing fee (**non- refundable**) amounting to Rs.2,000/- in shape of Demand Draft in favour of Medical Superintendent, SLN MCH Koraput payable at Koraput or submit the deposit treasury challan / online transfer slip along with bid for verification.

B. The tenderer/bidder should furnish the EMD (Refundable) of Rs. 30,000/- (Rupees Thirty Thousand) only in shape of NSC/KVP/FD/TDR of any Nationalized Bank or Post Office dully pledged in favour of “Superintendent, SLNMCH, Koraput”. However, the EMD of the non-responsive bidders will be returned after completion/finalisation of the tender to the bidder or authorised representative of them on submission of application by bidder or authorised representative. The EMD of the responsive successful bidders will be kept as performance security till validity of rate contract and will be returned after successful completion of rate contract. Tender received without EMD shall summarily be rejected.

**C. ELIGIBILITY CRITERIA**

Wholesalers / distributors / importers / Manufacturers through local office or depot are eligible to participate in the tender provided, they have:

(i) **The capacity to supply indented (telephonic / verbal / WhatsApp or as the case may be) within 2 hours of intimation directly to O.T with technical manpower support and necessary instrumentation without any additional cost, along with indented implants.**

(ii) Valid Wholesale / Distributor / Import / manufacturing License from the competent authority. Valid means valid till the date of opening of Cover-A (Technical Bid).



authority. Valid means valid till the date of opening of Cover-A (Technical Bid).

(iii) Authorisation from importer / manufacturer if bidder is neither importer nor manufacturer.

(iv) Experience in supply to any Govt. hospital / PSU hospital / Corporate Sector hospital (NABH) along with satisfactory performance report from the purchaser. **However, the suppliers at present supplying the same to the tender inviting authority need not to submit the same.**

(v) US FDA / EU-CE / BIS certification of products in case product is imported / valid CE & ISO certificate in case of products manufactured in India.

(vi) **Bidder shall have the capacity to provide all sort of implants including newer implants.**

(vii) **Bidder shall have the capability to provide Trauma, Arthroplasty, Arthroscopy Acetabulum, Pelvis and spines and other orthopedic implants as and when required.**

(viii) **Approved bidder / manufacturer shall have to provide skill development training programmes for faculties free of cost i.e. without any additional financial burden to tender inviting authority to facilitate acquaintance with the gadgets on regular basis.**

(ix) **The experts have the right to evaluate the products for accuracy, design, radiolucency handling characteristics as and when necessary.**

(x) **Implant manufacturer preferably shall have it's own research unit & skill development programs and if necessary send the doctors for training.**

(xi) **All implants whether stainless steel / titanium shall be MRI compatible (supporting documents to be provided)**

(xii) Valid up-to-date (latest) GST & I.T clearance / payment certificate.

(xiii) Bidder, either manufacturer or importer shall have turnover of **Rupees 30 (Thirty) Lakh or more in each year** in last three preceding years; and in case of bidder other than manufacturer or importer shall have turnover of **Rupees 10 (ten) Lakh or more** in each year in last three preceding years.

(xiv) Not blacklisted either by the Tender inviting authority or by any state Govt. or Central Govt. organization.

**D. Documents to be submitted with the Technical Bid (COVER-A):-**

1. Tender processing fee of Rs2,000/-

2. EMD of Rs.300,00/-

3. Latest Book price of manufacturer (mandatory)

4. Copy of -

a. Valid manufacturing license / valid Wholesale / Distributor / import License from the competent authority.

b. Declaration as per Annexure - III

c. Manufacturer's authorisation in case bidder is authorised as per Annexure-IV.

d. Copy of PAN CARD & GST registration certificate of bidder

e. Copy of latest I.T Return (2020-21,2021-22 and 2022-23) & up-to-date GST payment receipt of bidder

f. Turnover as per Annexure – V.

g. US FDA, CE, BIS Certified ISI & ISO of quoted model/manufacturer

h. Documents relating to research unit & skill development programmes

- i. **Certificate in support of MRI compatibility of offered steel products**
- j. **Proof of supply** to any Govt. hospital (Central/State) / PSU hospital (for last two consecutive Financial Years).
- k. Undertaking to supply the ordered / indented items within 2 hours in case of emergency.
- l. Details name, address, telephone no., Fax, e-mail of the bidder / contact person as per checklist (Annexure-I).

**E. PRICE BID**

1. The offer format for discount offer in percentage should be submitted in **another Sealed Covers** hereafter called **Cover "B" (Price Bid)**.

2. The offer format (Price bid) in duplicate in the prescribed form (as per **Annexure – II**) duly sealed must be submitted in the bid. The offer should be quoted inclusive of insurance, packing, forwarding, freight (door delivery) but exclusive of GST if any.

3. **Alternative bid for any item is not acceptable and the item for which multiple bids / rates quoted by the bidder will not be taken into consideration for evaluation.**



4. The offered discount shall be final and shall not be subject to any escalation during the validity of the tender or period of validity.

5. The items reserved under NPPA are excluded from the tender. However, the bidders willing to supply those items, shall have to provide all supporting documents related to dealing with the total knee replacement products.

6. However, in circumstances when the price decreases during the contract period by Central Govt. by any kind of Act/Rule, the approved supplier should ethically intimate the same to the purchasing authority.

**F. Rejection of the tender:**

The tender paper will be rejected, if any of the following documents are wanting /not found with the tender bid:

- (i) Non submission of relevant documents as mentioned in Clause-C.
- (ii) Sealed Technical & Price bid / quoted rate without signature and bidder's seal.

**G. Evaluation:**

1. Tenders will be evaluated:
  - a. Technical evaluation of documents (as per Clause "C")
  - b. Presentation Marking System i.e. bidders will give a PowerPoint slide presentation on following points, each point marks as mentioned against each.
    - i. Research & development facilities of the offered product's manufacturing firm with documentary evidences [2 marks]
    - ii. Available of software (video i.e. live / animation / virtual) for use of the existing & newer implants [2 marks]
    - iii. Product certifications (US-FDA, CE & BIS certified ISI & ISO) [3 marks]
    - iv. Physical hands-on Training to surgeons (to be provided periodically to surgeons of SLN MCH, Koraput to update their professional skill) [2 marks]
    - v. Turnover during the Financial Year 2020-21, 2021-22 and 2022-23 (from C.A) of manufacturing firm [1 mark]
    - vi. Bidder dealing with implants of Trauma, Arthroplasty, Arthroscopy and spines with documentary evidences [4 marks].
    - vii. MRI Compatibility of quoted steel products with documentary evidence [1 mark]
    - viii. Provision of trained assistant for handling of instruments, drill, saw system & implants during surgery (manpower and other details to be provided) [2 marks]
    - ix. Availability of latest implants for all types of fracture & trauma with documentary proofs [2 marks]
    - x. Documentary evidence to make available implants within 2 hours of intimation in case of emergency. [1 mark]
- **Presentation will be conducted in front of an expert committee SLN MCH, Koraput. The decision on selection by the team of experts shall be final and binding. (Date & time will be intimated later through email).**
- **After marking, the top three bidders shall be treated as eligible for opening of Cover-B (Price Bid/Offer Bid).**
- c. **Marking system on discount:** The bidders will be given **0.2 marks** for every **1% discount** (i.e. if bidder offers 10% discount then  $10 \times 0.2 = 2$  marks will be given to the bidder).
- d. **Final Evaluation:** The total marks of each bidder will be calculated by adding

marks obtained in Point b (i to x) + Point c and the bidder securing highest mark will be approved as the eligible bidder for supply of orthopedic implants and other will remain in the panel list.

e. If more than one supplier is selected in this process, in such case purchase will be made on monthly rotation basis.

**H. Work order:**

1. The successful approved bidder shall be given a work order which shall be valid for one year from the date of intimation. Approved supplier have to supply items as per demand from Orthopedic O.T / Surgeon or Sister-in-Charge of Orthopaedic O.T.

2. Approved supplier(s) has/have to sign a MOU with the tender inviting authority which will be valid for one year from the date of signing the MOU.

**I. Supply & Delivery:**

1. **The approved bidder / supplier shall have to supply implants as per need of the surgeon directly at the sister-in-charge of Operation theatre before the surgery under intimation to In-charge Pharmacy Officer, Sub-store, SLN MCH, Koraput.**

2. The approved suppliers shall have to supply the orthopaedic implant sets on 24 x 7 basis to meet the emergency.

3. The approved empaneled supplier shall have to execute / supply order in full. **In any case, the prescribed item(s) are not available with them, then it is the responsibility of the approved supplier(s) to make it available for the benefit of the patient.**

4. Nil-supply / unwilling to supply the ordered quantity will lead to blacklisting of the supplier for 3 years from the date of intimation/blacklisting.

5. In case the approved bidder fails to supply the items within the stipulated time, the purchaser reserves the right to purchase the said item from any participated eligible bidder from the panel at approved discounted rate / negotiated rate & quality for the benefit of patient(s).

**Raising of invoices:**

1. The approved supplier shall have to raise invoice in favour of the patient, clearly mentioning the OPD/IPD No. & date, full name of the patient registered & name of the Surgeon of SLN MCH, Koraput.

2. Approved Bidder shall have to give discount on each & every bill.

3. Bidder shall mention the details of product code, HSN code, batch number, Mfg. details of each implant used on the body of the bill.

4. The approved supplier shall have to submit the invoice at Sub-Store of SLN MCH, Koraput duly signed & sealed by the Surgeon for further course of actions.

**J. Payment:**

1. 100 % payment shall be made after submission of stock entry certificate(s) from the concerned authority and as per the availability of funds. Under no circumstances the supply should be interrupted as regards to delayed previous payment if any.

**K. Penalties:**

1. If any product after use found to be “Not of Satisfactory Quality”/Not as per the parameter/ gives adverse reaction upon consumption”, such item will be declared as “Not of Satisfactory Quality” on the basis of the report of the concerned user. The said product shall be freezed. The supplier has to replace fresh stock as per the purchased quantity and take back the freezed stock. In case the supplier fails to replace the stocks, the

EMD/performance security shall be forfeited. No further purchase order will be placed to the firm / supplier for the item(s) and the firm / supplier shall be blacklisted/debarred from participating in any tender (for that item) as per conditions applicable.

**L. General Conditions:**

1. The tender documents should be clearly written / typed without any correction, interpolations, and overwriting. Each page of the tender should bear the date & signature of the tenderer.
2. All copies of the tender document should be self-attested. If any information or documents furnished by the tenderer found to be misleading/incorrect at any stage, their tender will not be accepted.
3. The approved rate and supplier will be valid for **one year** from the date of approval & intimation to approved bidder to execute supply.
4. In case the last date of submission of bid being declared as a holiday for the purchaser's office, the due date of submission of bids and opening of bids will be the following working day, date & time.
5. The quantum of procurement will be made on requirement basis.
6. The MSE / SSI Units of the State of Orissa will be given the following preferences in the tenders provided they produce requisite documents as per MSME Development Policy & IPR.
7. The authority reserves the right to accept /reject all the bids or any part thereof without assigning any reason thereof.
8. In case of any legal complications, the approved supplier shall have to provide the detailed information about implants used in such case to the investigating agency.
9. All legal disputes, if any relating to purchase etc. are subject to jurisdiction in the courts of law situated at Koraput, Odisha.

  
**Medical Superintendent**  
**SLN MCH, Koraput**



**ANNEXURE - I**  
**FORMAT TO BE SUBMITTED WITH THE TECHNICAL BID**  
**CHECKLIST**

Sl. No.	Document Details	Submitted (Yes / No.)	Page no.	Remarks if any					
1.	Tender processing fees			Date of deposit / transfer					
2.	Drug License Details 1. 2. 3.			No. / Valid Till:					
3.	Name of the Manufacturers whose products quoted (if bidder is not a manufacturer)	Name of manufacturer		US FDA at page No.	CE at page No				
4.	Location of premises	<u>Address Details</u> Contact Person:  Mob  Email							
5.	Mobile No.: Whatsapp No.:								
6.	Email Address:								
7.	Approx. Distance of premises from SLN MCH, Koraput								
8.	Authorisation from manufacturer / importer of implants	Yes / No (Pg. No.)							

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9.	Proof of supply	Pg. _____ to Pg. _____			
10.	I.T. return and GST payment copy	Pg. _____ to Pg. _____			
11.	Declaration	Pg. _____			

*Q*

**COVER – B DISCOUNT OFFER**  
**(PLEASE SUBMIT ON YOUR LETTER PAD PROPERLY SEALED)**

I / We M/s \_\_\_\_\_

address \_\_\_\_\_

\_\_\_\_\_ will supply orthopedic implants / sets to the Medical Superintendent, SLN MCH, Koraput at a discount of \_\_\_% (\_\_\_\_\_ percentage) on MRP which include all duties and taxes in bill value **(TRAUMA, ARTHROSCOPY, ARTHROPLASTY & SPINES OTHERS ACETABULUM, PELVIS etc.)**.

I / We M/s \_\_\_\_\_ also

undertake that we will supply any item required by the surgeons even if not dealt by us / N manufactured by the bidders as mentioned in the bid document.

SIGNATURE OF BIDDER DATE:

SEAL:

**N.B:** This page shall be put in a separate sealed cover super scribed with **“Cover-B of Tender for Empanelment of Shop / Agency for supply of Orthopedic Implants”** and with sender details.



DECLARATION

(in Rs.100/- stamp paper duly affidavit before Notary Public)

I / We \_\_\_\_\_ (NAME &  
DESIGNATION) having My / our \_\_\_\_\_

\_\_\_\_\_ (Name of bidder) situated at \_\_\_\_\_

\_\_\_\_\_ do declare that I / We have carefully read all the terms & conditions of tender for supply of orthopedic implants, floated by Medical Superintendent, SLN MCH, Koraput, Odisha. I will abide with all the terms & conditions set forth in the tender Reference No. That, I / We will supply the required products at the discount offered by us in our Price Bid for a period of one year from the date of approval of rate contract.

**I/We do hereby declare I/We or manufacturers of my/our quoted products have not been de-recognized / blacklisted by any State Govt. / Union Territory / Govt. of India / Govt. organization / Govt. Health Institutions for supply of Not of Standard Quality (NSQ) items / part-supply / non-supply.**

I/We agree that the Tender Inviting Authority can forfeit the Earnest Money Deposit and or Security Deposit and blacklist me/us for a period of 3 years if, any information furnished by us proved to be false at the time of inspection / verification and not complying with the Tender terms & conditions.

I / We further undertake that, if any of our products after being implanted became defunct or found to have manufacturing defects by act of which legal dispute arises, in such case I/we will be held responsible and will settle the legal dispute.

I / We further undertake that, I/we or our manufacturer(s) will provide skill development programme periodically without any financial burden to purchaser.

I / We further declare that I / We possess valid License bearing No. \_\_\_\_\_ Valid up to \_\_\_\_\_. I / We \_\_\_\_\_ do hereby declare that I / we will supply the orthopaedic implants as per the terms, conditions & specifications of the tender document. I / we further declare that my / our EMD and or Security Deposit will be forfeited / blacklisted if I / we fail to supply any item after getting order from the purchaser. I / we further declare that we will supply the ordered / required item(s) even not manufactured by us or not manufactured by the manufacturers whose products offered by us.

Signature of the bidder \_\_\_\_\_ :

Date :

Name & Address of the Firm:

Affidavit before Executive Magistrate / Notary Public.

**MANUFACTURER’S AUTHORISATION FORMAT**

**(in original letter pad)**

To  
The Medical Superintendent  
Koraput

**Sub: LETTER OF AUTHORISATION.**

Ref: \_\_\_\_\_ Bid

Ref. No. \_\_\_\_. Dear Sir,

We \_\_\_\_\_ who are  
established and reputed manufacturer / Importer of **Orthopedic Implants** having factories /  
office at \_\_\_\_\_

\_\_\_\_\_(Address of Factory /or Corporate office)

do hereby authorize M/s \_\_\_\_\_

\_\_\_\_\_, email: \_\_\_\_\_,

Mobile: \_\_\_\_\_(Name and address of Distributor / Agent) to submit the bid and  
sign the contract with you against the above referred tender for **the products manufactured /  
imported by us.**

We also extend our full quality assurance for the items quoted by M/s

\_\_\_\_\_

as per the terms and conditions in your tender under reference above.

Yours faithfully,

Full Name of the Designated person (Signature with seal)  
Contact Number: Email:

**Note: This letter of authority should be on the letter head of the manufacturer and should  
be signed by a person competent and having the power of attorney to bind the manufacturer. It should be  
included in the bid submitted by the tenderer if the tenderer is not the manufacturer / importer.**



**ANNEXURE-V**

**ANNUAL TURN OVER STATEMENT**

The Annual Turnover of M/s \_\_\_\_\_  
\_\_\_\_\_ who is a wholesaler / distributor / manufacturer / importer  
for the last three years are given below and certified that the statement is true and correct.

No.	Year	Turnover in Lakhs Rupees
	2020 – 2021	-
	2021 – 2022	-
	2022 – 2023	-

ie:

Signature of Auditor/

Chartered Accountant

ice:

(Name in Capital)

Registration No.

Seal

NB:

1. This certificate should be supported by figures in PL Account & Income

**Tax Return.**