

## 1. Notice Inviting Expression of Interest

### INVITATION FOR EXPRESSION OF INTEREST

The Deputy Director of Horticulture (DDH), Koraput invites sealed Expression of Interest (EOI) from eligible FPOs to manage the Techno-incubation Centres at Marichamal, Damanjodi, Koraput.

The EOI Document containing the details of qualification criteria, submission requirement, brief objective & scope of work and evaluation criteria etc. can be downloaded from the website <http://koraput.odisha.gov.in/>

Period of availability of EOI document : 10.06.2024 to 25.06.2024 up to 2 PM

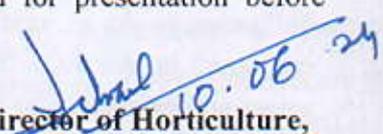
Last date of submission of EOI : 25.06.2024 up to 5 PM

Date of opening of EOI: 26.06.2024 at 11 AM

(If the day is declared as holiday, the tender will be opened in next working day).

Application in sealed envelope to be sent by post/courier services to address, **The Deputy Director of Horticulture, Koraput, GED Colony, Near SV Banabharati Vidyapeeth, Koraput** as well as by email at [ddhkoraput.od@nic.in](mailto:ddhkoraput.od@nic.in). EOI may be submitted mentioning "Expression of Interest to manage the Techno-incubation Centres at Marichamal, Damanjodi, Koraput" on top of the cover.

Applicants, meeting the qualification criteria may be invited for presentation before the selectioncommittee.

  
Deputy Director of Horticulture,  
Koraput

Note: The Deputy Director of Horticulture, Koraput reserves the right to cancel this request for EOI and/or invite afresh with or without amendments, without liability or any obligation for such request for EOI and without assigning any reason. Information provided at this stage is indicative and The DDH reserves the right to amend/add further details in the EOI.

## 1. Disclaimer

This EOI is not an agreement/contract and is neither an offer nor invitation to the prospective Agency or any other person. The purpose of this is to provide interested FPO/FPC with information that may be useful to them in the formulation of their application for qualification pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived in relation to this EOI. Such assumptions, assessments and statements do not purport to contain all the information that each Agency may require. This EOI may not be appropriate for all persons, or advisors to consider the investment objectives, financial situation and particular needs of each Agency who reads or uses this EOI.

The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. It accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein. Horticulture, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Agency under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI.

The DDH also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused, arising from reliance of any Agency upon the statements contained in this EOI. DDH may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI. The issuance of this EOI does not imply that the DDH is bound to select and engage or to appoint the Selected Agency for the purpose and the DDH reserves the right to reject all or any of the Applications without assigning any reason whatsoever and any agency will not have any right to claim. The Agency shall bear all its costs associated with or relating to the preparation and submission of its Application, including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the DDH or any other costs incurred in connection with or relating to its Application.

## 2. Background

The production of Jackfruit in Koraput is not yet a commercially accepted way of life despite its presence throughout the district. The engagement of tribal populace in collection and its marketing is not yet systematized. The mission on Jackfruit aims at achieving a sustainable commercial way of life from the present subsistence based way of life through promotion of scientific collection and processing of Jackfruit for developing market based value added product while promoting the tribal as successful entrepreneurs.

The following key objectives are envisaged for the proposed Jack fruit mission-

1. Processing, Branding and Marketing of jackfruit produced in the state on priority in collaboration with existing marketing institute of the state like ORMAS and APEDA.
2. Promotion of area expansion in clusters in identified areas of the district through production of QPM of local elite varieties and grafts of export-oriented varieties in close coordination with central / state research institute like OUAT, CHES, CFTRI and IIHR.
3. Ensuring Food, Nutrition and Livelihoods Securities of small and holders, especially the tribal communities involved in Jackfruit Collection and Cultivation in Jackfruit prevalent areas of the state.
4. Promotion of agri-entrepreneurs for jackfruit and its products through engagement of rural unemployed youth in Jackfruit cultivation and its value chain.
5. Training and Capacity Building of stakeholders like Farmers, WSHGs, Farmer groups and Farmer Producer organizations engaged in Jackfruit cultivation.

In view of above, The Deputy Director of Horticulture, is taking necessary steps on behalf of Directorate of Horticulture, Odisha, Bhubaneswar, Department of Agriculture & Farmers Empowerment, Govt. of Odisha under Odisha Jackfruit Mission for selection of FPO and execute the tripartite agreement to make the TIC functional under the guidance of the Collector & District Magistrate. With this, the DDH, Koraput floated notice along with terms and references to invite sealed Expression of Interest (EOI) from eligible FPOs to manage the Techno-incubation Centre at Govt. I.T.I building, Marichamal, Damanjodi, Koraput on district web portal <http://koraput.odisha.gov.in/> for wide publicity, advertisement and awareness among the FPOs.

### **3. Scope of Work:**

The broad scope of works and roles to be performed by FPO is as follows:

- a. It will smoothly run the TIC in consultation with DDH & ORMAS and shall meet the day to day running expenses of the TIC.
- b. It will liaison with other FPOs and help in assembling the raw material for processing.
- c. It will prepare standard estimates for TIC components of the mission in consultation with Directorate of Horticulture from time to time during the mission period.
- d. It will prepare required reporting and documentation formats for the TIC under OJM.
- e. It will facilitate convergence across departments at the district & state level with support of Directorate of Horticulture, Odisha.
- f. It will be responsible for submission for all the reports to DDH/ADH.
- g. Mobilization of farmers under jackfruit mission in to producer groups and producer companies at GP level will be assisted under Mission Shakti.
- h. It shall raise the fund request to state to allocate funds for development of Jackfruit brand and facilitation of marketing.
- i. It shall perform all other functions required as per its role defined and responsibilities stipulated under the Guidelines for the development of the Project, from time to time.
- j. The FPO handling the unit will remain the machineries after the warranty and AMC period is over.
- k. FPOs agrees and undertakes to execute, sign, seal, and deliver all documents, papers, acknowledgements and other writings, as may be required by the DDH at any time during the term of agreement of execution.
- l. In case of non-performance of the selected FPO, then the executing FPO will be replaced by new FPO.

### **5. Eligibility Criteria:**

#### **A. Pre-Qualification:**

- a. Any legal entity registered under the relevant Act/norms of Government of India or State and in existence for past 3 years shall be eligible.
- b. The agency should have a minimum average turnover/utilization of funds of INR  $\geq 10$  lakhs per year during the last 3 years with positive net worth.
- c. The FPO should not have been barred / blacklisted at any time by any State / Central Government Department/Agency/Public Sector Unit (PSU).

## **B. Technical Qualification:**

The FPOs should have technical qualification as per below:

- a. The FPO should have minimum experience in Mobilization of farmers, Business Planning.
- b. The FPO should have experience in establishing Market and Credit linkages.
- c. The FPO should have experience in providing Capacity Building Trainings, Pre and Post Harvest Trainings/Demonstrations for Farmers' Groups.
- d. The FPO should have experience in facilitating establishment of Pre-harvest/ Post-harvest Infrastructure facilities viz. Processing Units/ Pack houses/ Warehouses/ Cold Storages / Cold Room/ Cold Chain/ Supply Chain Management/ Branding/Marketing Ripening Chambers / Custom Hiring Centres/ Common Facility Centres/ Primary & Secondary Processing Units/ Export Oriented Infrastructure/ etc. for FPOs/Farmers' Groups.

## **C. Preferable Activities for Priority support to Qualification:**

The FPO having the following activities and professionals / experts in Jackfruit Processing & Marketing/ Value Chain Development including Post Harvest Management of horticulture produces at the time of application will be preferred.

- a. Involvement of WSHGs in procurement of farm produce.
- b. Development of value added products from farm produce
- c. Financial supports to the WSHGs/PGs
- d. Capacity building /training to rural producers
- e. Established end to end processing channels
- f. Regular monitoring & evaluation
- g. Retail outlets and regular marketing channels
- h. Involvement in value addition and marketing of Jackfruit and others horticulture produce.
- i. Development of branding and packaging of horticulture produce.
- j. MSME registration
- k. Experience and award for participation in regional, state, National level seminars, workshops, exhibitions etc.
- l. Organizing exposure visit of rural farmers/ PC/PG/FPO members to outside the state for product development.

## 6. Scoring Criteria & Weightage:

S.No.	Particulars	Weightage
<b>1.</b>	<b>Human Resource</b>	25%
a.	Present Staff Strength of the FPO	
b.	Availability of Technical Experts	
c.	Area of Operation	
<b>2.</b>	<b>Work Experience</b>	40%
a.	Age of the FPO	
b.	No. of farmers group & share holders	
c.	No. of FPOs/ Farmers' Groups with Value Addition, <b>OR</b> Market/Credit linkage created for FPOs/ Large Farmers' Groups, <b>OR</b> Capacity Building Trainings (Field and Classroom Trainings) for FPOs/ Large Farmers' Groups.	
<b>3.</b>	<b>Financial Strength</b>	20%
a.	Turnover in last three (3) financial years	
b.	Minimum Net Worth	
<b>4.</b>	<b>Presentation on Approach and Methodology to take up the project</b>	15%
<b>Total</b>		<b>100%</b>

## 7. Selection Criteria:

The FPOs who have submitted the EOI within the stipulated time, their application will be evaluated on the basis of documents submitted, their relevant experience and expertise of similar work. FPOs may provide the details of assignments undertaken by them through the Printed Literature viz. Profile, Brochures etc. along with the application.

The process of selection is as follows:

<b>Stage 1</b>	Short listing of the applicant will be done for further presentation of the agency based on their marks obtained in the category of Human Resource, Work Experience & Financial Strength and get called for Power Point Presentation.
<b>Stage 2</b>	Short listed FPOs will be required to give a presentation highlighting all the parameters listed in the eligibility criteria along with their planning for Implementation of the program.
<b>Stage 3</b>	FPO who qualify will be signed tripartite MoU for smooth functioning of the TIC under Odisha Jackfruit Mission.

## 8. Application Due Date

The last date of submission of application is **25<sup>th</sup> June, 2024**. After the due date, no application will be accepted / evaluated.

## 9. Period of Engagement:

The engagement of FPO will be for a period of maximum **ten (10) years or completion of the Odisha Jackfruit Mission Scheme whichever is earlier or any extended period as decided by Govt. of Odisha**. In case the performance of the FPO is found satisfactory by their period of engagement may be extended appropriately with terms and conditions and if it is found unsatisfactory, their agreement will be cancelled / terminated at any time during the engagement period without assigning reason.

## 10. Submission of Application:

Interested and eligible agencies may submission their application comprising the following document:

- **Annexure I** – Letter comprising the application;
- **Annexure II** – Details of the FPO;
- **Annexure III** – Self-declaration for not to be barred and blacklisted;
- **Annexure IV** – Self-declaration for confirming Legal Compliance;
- **Annexure V** – Financial Strength of the FPO;
- **Annexure VI** – Details for mandatory documents along with Application (Each page of the application is to be signed and stamped by the authorized signatory)

**LETTER COMPRISING THE APPLICATION**

Ref. No:

Date:

To,

The Deputy Director of Horticulture,  
Koraput

Sub: Expression of Interest for Management of the Techno-Incubation Centres at  
Marichamal, Damanjodi, Koraput

Sir,

1. With reference to your EOI Notice, date \_\_\_\_\_, I/We, having examined the Application Documents and understood their contents, hereby submit our Application for the Project. The Application is unconditional and unqualified.
2. I/We acknowledge that DDH will be relying on the information provided in the Application and the documents accompanying such Application to manage the Techno-incubation Centres at Marichamal, Damanjodi, Koraput and we certify that all information provided in the Application and in Annexures are true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying such Application are true copies of their respective originals.
3. This statement is made for the express purpose of our selection FPO for undertaking the aforesaid Project as and when the DDH, Koraput requires.
4. I/We shall make available to the DDH, Koraput any additional information it may find necessary or require supplementing or authenticate the Application.
5. I/We acknowledge the right of the DDH, Koraput to reject our Application without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
6. We certify that in the last 3 (three) years, we have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or a judicial pronouncement or arbitration award, nor been expelled from any project or contract nor have had any contract terminated for breach on our part.
7. I / We declare that:

- a) I/We have examined and have no reservations to the Application Documents, including any Addendum issued by DDH, KORAPUT, if any.
- b) I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt and fraudulent practice, in respect of any tender or EOI issued by or any agreement entered into with DDH, KORAPUT or any other public-sector enterprise or any DDH, KORAPUT, Central or State; and
- c) I/We hereby certify that we have taken steps to ensure that in conformity with the provisions of this EOI, no person acting for us or on our behalf has engaged or will engage in any corrupt and fraudulent practice.
8. I/We understand that you may cancel the Application Process at any time and that you are neither bound to accept any Application that you may receive nor to select any agency.
9. I/We believe that we meet all the requirements related to minimum and technical qualifications as specified in this EOI.
10. I/We undertake that in case of any change in facts or circumstances during the Application Process, we are attracted by disqualification and we shall intimate DDH, KORAPUT of the same immediately.
11. I/We hereby irrevocably waive any right which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by DDH, KORAPUT in connection with the engagement of FPO, or in connection with the Application Process itself, in respect of the Project and the terms and implementation thereof.
12. In the event of my/our being declared as the FPO, I/we agree to engage with DDH, KORAPUT in accordance with the terms and conditions provided in the Agreement for provision of services to be issued by DDH, KORAPUT. We agree not to seek any changes in the aforementioned Agreement and agree to abide by the same.
13. I/We have studied all the Application Documents carefully. I/We understand that except to the extent as expressly set forth in the Agreement for provision of Services to be issued by DDH, KORAPUT, I/We shall have no claim, right or title arising out of any documents or information provided to us by DDH, KORAPUT or in respect of any matter arising out of it.
14. I/We agree and understand that the Application is subject to the provisions of the Application Documents. In no case, I/We shall have any claim or right of whatsoever nature if the Project is not awarded to me/us or our Application is not opened.
15. I/We have read and examined this EOI document while submitting our response. Further, it is understood that this EOI is only an exercise for likely engagement for the future work(s). However, it does not confer any right to any party submitting EOI and

application for further consideration in the process or work allotment.

16. I/We understand that if we use any unfair means for the engagement or to get the assignment in future or disclose the classified information to other parties, our EOI/application/engagement would be cancelled at any time during the contract period.

17. I/We agree and undertake to abide by all the terms and conditions of the EOI.

In witness thereof, I/We submit this Application under and in accordance with the provisions of the EOI.

Yours faithfully,

Place:

Date:

(Signature of the Authorised signatory)

Name and seal of Agency

**DETAILS OF THE AGENCY**

1. (a) Name of the FPO:  
(b) Address of the office and its branch office(s), if any, :  
  
(c) Date of incorporation and/or commencement of business:  
(d) Working Capital:
2. Brief description of the Agency including details of its main lines of business and proposed role and responsibilities in this project:
3. Details of individual(s) who will serve as the point of contact/communication for the DDH, Koraput:
  - (a) Name:
  - (b) Designation:
  - (c) Address:
  - (d) Telephone Number:
  - (e) Whatsaap Number:
  - (f) E-Mail Address:
4. Particulars of the Authorised Signatory of the Agency:
  - (a) Name:
  - (b) Designation:
  - (c) Address:
  - (d) Phone Number:
  - (e) Whatsaap Number
  - (f) E-Mail Address:

Yours faithfully,

Place:

Date:

(Signature of the Authorised signatory)  
Name and seal of Agency

**ANNEXURE III**

**SELF-DECLARATION FOR NOT TO BE BARRED AND BLACKLISTED**

Ref. No:

Date:

To:

The Deputy Director of Horticulture,  
Koraput

Sir,

I/We hereby certify that my /our FPO has not been debarred/ blacklisted by any Central Government/ State Government/Govt. Departments/PSUs at any time for services of any description, during the last three financial years.

Yours faithfully,

Date:

(Signature of the Authorised signatory)

Place:

Name and seal of Agency

**ANNEXURE IV**

**SELF DECLARATION FOR CONFIRMING LEGAL COMPLIANCE**

To:

The Deputy Director of Horticulture,  
Koraput

Sir,

I/We hereby certify that my /our FPO has been legally compliant by all laws and regulations made by Government of India during the last three financial years.

Yours faithfully,

Date:

(Signature of the Authorised signatory)

Place:

Name and seal of Agency

**ANNEXURE V**

**FINANCIAL STRENGTH OF THE FPO**

FPO should provide the Accounts and Annual Report of last three (3) financial years and acknowledgement of ITR along with IT Return filed last three (3) financial years if any, along with the filled proforma as below:

(Value in crore)

<b>S.No.</b>	<b>Financial Year</b>	<b>Annual Turnover</b>	<b>Annual Net Worth</b>	<b>Whether Profitable/Loss (Yes/No)</b>
1	<b>FY 2023-24</b>			
2	<b>FY 2022-23</b>			
3	<b>FY 2021-22</b>			

Yours faithfully,

Date:

(Signature of the Authorised signatory)

Place:

Name and seal of Agency

## **ANNEXURE VI**

### **DETAILS OF MANDATORY DOCUMENTS ALONG WITH THE APPLICATION**

The following documents along with application are required to be submitted by the FPOs to the DDH, Koraput for applying for engagement in smooth functioning of the TIC, Marichamal, Damonjodi, Koraput:

- a) Documents evidencing legal existence of the entity
- b) Details of legal compliances such as PAN, GST etc.
- c) Details of Regional and branch Offices of the FPO
- d) Full details of shareholders/members along with documentary evidence
- e) Full details of the governing council members/board of directors/management team looking after day-to-day affairs of the FPO along with documentary evidence
- f) Details of registration with tax/other authorities for the purpose of tax and other exemptions, if any
- g) Minutes of the last 3 years Annual Board Meetings
- h) Details of training module, publication, success stories, rating tool, monitoring tool etc. prepared for FPOs, if any.
- i) Any other detail supporting the preferable activities for priority support to qualification.